Revenue Updates

	<u>FY 21</u>	<u>FY 22</u>	<u>FY 23</u>
August 2021 Consensus	\$8,045.7	\$8,108.6	\$8,841.7
December 2021 Adjustments	\$39.4	\$54.5	\$207.4
December 2021 Consensus	\$8,085.2	\$8,163.1	\$9,049.1

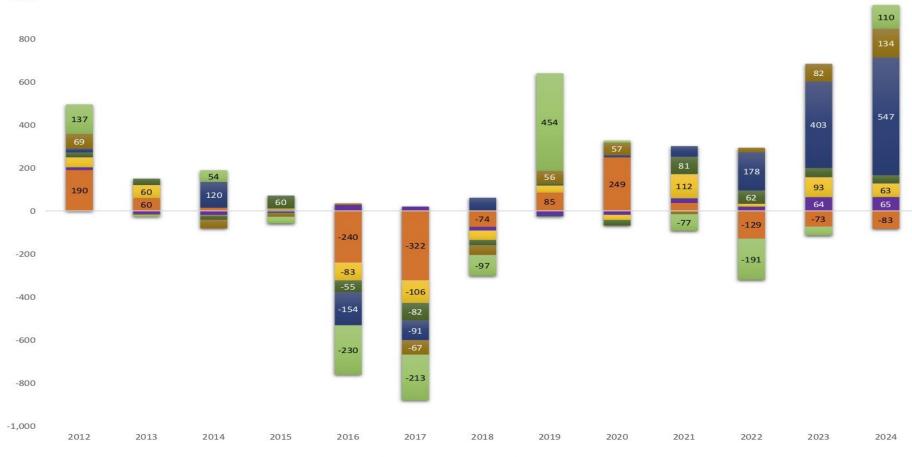
What's driving revenue growth (\$1.6 billion "new" recurring revenue)?

- Expectations for gross receipts tax and income tax collections rose due to more consumer spending and wage growth
- Higher-than- expected oil and gas production and price

Fed Money

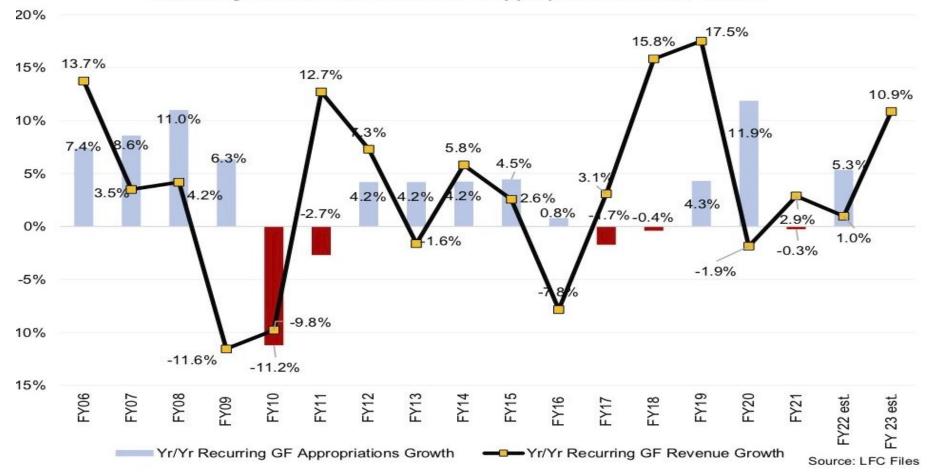
• \$600M in unspent ARPA funds and \$3.7 billion from the Infrastructure investment and Jobs Act

Revenue Volatility by Major Revenue Source Deviation from 10 year trend (\$ millions)



■ GRT ■ Selective Sales ■ PIT ■ CIT ■ Severance ■ Investment ■ Rents and Royalties

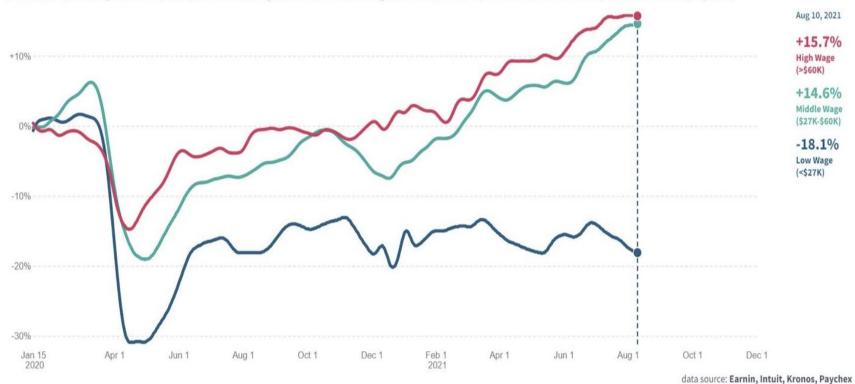
1,000



Recurring General Fund Revenue & Appropriation Annual Growth

Percent Change in Employment*

In New Mexico, as of August 10 2021, employment rates among workers in the bottom wage quartile decreased by 18.1% compared to January 2020 (not seasonally adjusted).



*Change in employment rates (not seasonally adjusted), indexed to January 4-31, 2020. This series is based on payroll data from Paychex and Intuit, worker-level data on employment and earnings from Earnin, and timesheet data from Kronos. The dotted line is a prediction of employment rates based on Kronos and Paychex data.

last updated: September 24, 2021 next update expected: December 03, 2021